

Non-Precedent Decision of the Administrative Appeals Office

In Re: 1852444 Date: DEC. 5, 2019

Appeal of Texas Service Center Decision

Form I-140, Immigrant Petition for Alien Worker (Extraordinary Ability)

The Petitioner, a filmmaker, seeks classification as an individual of extraordinary ability. See Immigration and Nationality Act (the Act) section 203(b)(1)(A), 8 U.S.C. § 1153(b)(1)(A). This first preference classification makes immigrant visas available to those who can demonstrate their extraordinary ability through sustained national or international acclaim and whose achievements have been recognized in their field through extensive documentation.

The Director of the Texas Service Center denied the petition, concluding that although the Petitioner satisfied three of the ten initial evidentiary criteria, he did not establish sustained national or international acclaim and demonstrate that he is among the small percentage at the very top of his field of endeavor.

On appeal, the Petitioner asserts that he meets at least six of the ten evidentiary criteria and is qualified as an individual of extraordinary ability.

In these proceedings, it is the Petitioner's burden to establish eligibility for the requested benefit. *See* Section 291 of the Act, 8 U.S.C. § 1361. Upon *de novo* review, we will dismiss the appeal.

I. LAW

Section 203(b)(1) of the Act makes visas available to immigrants with extraordinary ability if:

- (i) the alien has extraordinary ability in the sciences, arts, education, business, or athletics which has been demonstrated by sustained national or international acclaim and whose achievements have been recognized in the field through extensive documentation,
- (ii) the alien seeks to enter the United States to continue work in the area of extraordinary ability, and
- (iii) the alien's entry into the United States will substantially benefit prospectively the United States.

The term "extraordinary ability" refers only to those individuals in "that small percentage who have risen to the very top of the field of endeavor." $8 \text{ C.F.R.} \ 204.5(h)(2)$. The implementing regulation at $8 \text{ C.F.R.} \ 204.5(h)(3)$ sets forth a multi-part analysis. First, a petitioner can demonstrate sustained acclaim and the recognition of his or her achievements in the field through a one-time achievement (that is, a major, internationally recognized award). If that petitioner does not submit this evidence, then he or she must provide sufficient qualifying documentation that meets at least three of the ten categories listed at $8 \text{ C.F.R.} \ 204.5(h)(3)(i) - (x)$ (including items such as awards, published material in certain media, and scholarly articles).

Where a petitioner meets these initial evidence requirements, we then consider the totality of the material provided in a final merits determination and assess whether the record shows sustained national or international acclaim and demonstrates that the individual is among the small percentage at the very top of the field of endeavor. *See Kazarian v. USCIS*, 596 F.3d 1115 (9th Cir. 2010) (discussing a two-part review where the documentation is first counted and then, if fulfilling the required number of criteria, considered in the context of a final merits determination); *see also Visinscaia v. Beers*, 4 F. Supp. 3d 126, 131-32 (D.D.C. 2013); *Rijal v. USCIS*, 772 F. Supp. 2d 1339 (W.D. Wash. 2011). This two-step analysis is consistent with our holding that the "truth is to be determined not by the quantity of evidence alone but by its quality," as well as the principle that we examine "each piece of evidence for relevance, probative value, and credibility, both individually and within the context of the totality of the evidence, to determine whether the fact to be proven is probably true." *Matter of Chawathe*, 25 I&N Dec. 369, 376 (AAO 2010).

II. ANALYSIS

The Petitioner is a film director and screenwriter whose credits include theatrical feature films and documentary projects released in his native country of Turkey. The record reflects that he has also worked as a lecturer and writer on the topics of screenwriting and filmmaking.

A. Evidentiary Criteria

Because the Petitioner has not indicated or established that he has received a major, internationally
recognized award, he must satisfy at least three of the alternate regulatory criteria at
8 C.F.R. § 204.5(h)(3)(i)-(x). The Director found that the Petitioner met the following criteria:
awards, judging, and display of his work at artistic exhibitions or showcases at 8 C.F.R.
§ 204.5(h)(3)(i), (iv), and (vii), respectively. The record reflects that the Petitioner's film,
won two Grand Jury Awards at the WorldFest Film Festival, and that it
was screened at several additional festivals. Accordingly, we agree that the submitted evidence
establishes that the Petitioner meets the awards and display criteria. In addition, the Petitioner
provided evidence that he judged the work of others in his field as a member of juries for the
International Film Festival as well as other short film and screenwriting competitions.

Therefore, the Petitioner has established that he fulfills at least three regulatory criteria, and we will evaluate the totality of the evidence in the context of the final merits determination below.

B. Final Merits Determination

As detailed above, the Petitioner has submitted the requisite initial evidence and established that he meets at least three of the ten evidentiary criteria listed at 8 C.F.R. § 204.5(h)(3)(i)-(x). We will therefore evaluate whether he has demonstrated, by a preponderance of the evidence, that he has sustained national or international acclaim and is one of the small percentage of individuals at the very top of his field. In a final merits determination, we analyze the Petitioner's accomplishments and weigh the totality of the evidence to determine whether it is sufficient to demonstrate that he has extraordinary ability.

As a preliminary matter, however, we note that counsel appears to object to the Director's final merits analysis, stating that the Petitioner was held to "a super standard." Specifically, counsel cites to *Muni v. INS*, 891 F. Supp. 440, 445 (N.D. Ill., May 23, 1995), arguing that "a petitioner is expected to show international recognition as outstanding by producing evidence from at least 3 of the 10 criteria in the Regulations. It is not necessary to show that each criterion was met as a result of extraordinary ability." Counsel further argues "[i]t is the reverse that is true – by satisfying at least three criteria through meeting the plain language of the regulations, an alien is deemed to have international recognition." Notwithstanding counsel's assertions, *Muni* specifically states that "the satisfaction of the three-category production requirement does not mandate a finding that the petitioner has sustained national or international acclaim and recognition in his field." *Id.* at 445-46.

As discussed above, USCIS performs a two-part review where the documentation is first counted and then, if fulfilling the required number of criteria, considered in the context of a final merits determination. See Kazarian 596 F.3d 1115 (9th Cir. 2010); see also USCIS Policy Memorandum PM-602-0005.1, Evaluation of Evidence Submitted with Certain Form I-140 Petitions; Revisions to the Adjudicator's Field Manual (AFM) Chapter 22.2, AFM Update AD11-14 (Dec. 22, 2010). Here, the Director's decision reflects that he evaluated the evidence to determine if it met the plain language of the evidentiary criteria as the first part of a two-step analysis. After determining that the Petitioner had met three criteria, the Director considered the quantity and quality of evidence in order to determine whether the evidence was consistent with a finding that the Petitioner demonstrated that he has sustained national or international acclaim. We do note, however, that in conducting the final merits determination, the Director did not consider the totality of the evidence, but rather limited his final merits discussion to evidence submitted to meet the awards, judging, and display criteria. We will consider the totality of the evidence in our discussion below.

The Petitioner is a film director and screenwriter who has also worked as an assistant director, camera operator, film magazine editor, and lecturer. The record as a whole reflects that he has become a respected figure in the Turkish film and television industry, but does not demonstrate that his achievements are reflective of a "career of acclaimed work in the field" as contemplated by Congress. H.R. Rep. No. 101-723, 59 (Sept. 19, 1990).

Based on the submitted ev	idence, the Petitioner is best kr	nown for his first feature film,
, v	which he completed in 2007.	The Petitioner received two received Special
Jury Awards, in the	"First Feature" and "Theatric	al Feature" categories, at the 2009 Worldfest
International Fil	m Festival for this film. Fur	ther the record reflects that the Petitioner's
participation in Worldfest	and his receipt of the	Awards were covered by Turkish media

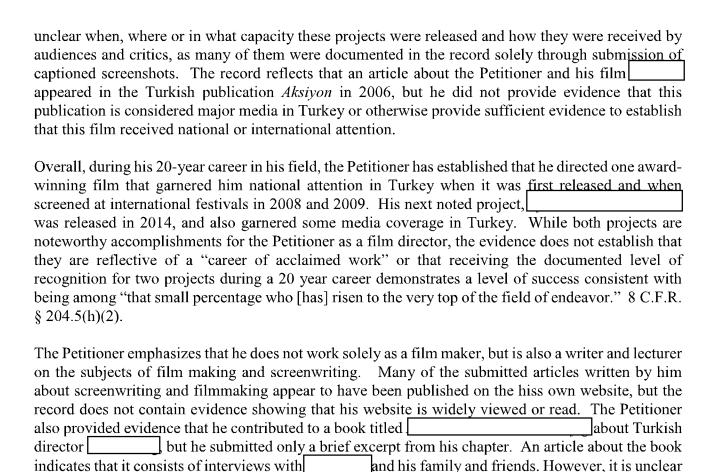
outlets, including the Turkish CNN website (CNN Turk). On appeal, the Petitioner emphasizes that
Worldfest "is the oldest independent film and video festival in the world and the third most competitive
international film festival in North America." Worldfest's publicity materials reflect that many
internationally recognized film directors received their first awards at the festival very early in their
careers. ² This fact does not establish, however, that winning a Award results in sustained
national or international acclaim for the award recipient. The other Award-winning film
directors referenced by the Petitioner have many film credits and became internationally recognized
in the field based on other projects that came later in their careers. The Petitioner received his awards
for in 2009, but has not directed another feature film or demonstrated that he
received any additional nominations or awards for his film and television projects in subsequent years,
which would tend to support a finding that he has achieved sustained national or international acclaim
in the field.
The record also reflects that was screened at the Film Festival, the
Turkish Film Festival, the Film Festival Turkish Film Days, and the
Middle East Film Festival. As it is expected that film directors would exhibit
their artistic work in front of audiences, we will evaluate the extent to which the display of the
Petitioner's work is reflective of acclaim consistent with this classification. While this evidence
demonstrates that the film received additional recognition in the independent film field, the record
contains little information regarding these festivals. Further, the Petitioner has not established that the
selection of his film for these festivals resulted in significant media attention or otherwise resulted in
national or international recognition. For example, the record reflects that the Tallahassee Democrat
published a 2008 article titled 'Rolls Cinema-Powered trip through Middle East," which
mentioned the Beneficiary's visit to to discuss and present at its Middle
East Film Festival. In addition, the Petitioner provided a 2008 Austin Chronicle article
titled Film Festival Announces Full Lineup," which lists among the
films being screen at the festival that year. The Petitioner did not provide evidence that he received
any major media coverage for his festival appearances in the United States or elsewhere or provide
other evidence that his U.S. film festival screenings reflect the level of national or international acclaim
required for this classification.
1.
The record reflects that the Petitioner received considerable print media coverage in Turkey
surrounding the release of The Director determined that the evidence submitted
under the published materials criterion at 8 C.F.R. § 204.5(h)(3)(iii), did not meet all elements of the
evidentiary criterion either due to incomplete translations, incomplete information regarding the
author, title, and date of the material, and/or a lack of evidence that the articles appeared in professional
or major trade publications or other major media. On appeal, counsel reiterates that the Petitioner
provided published materials "from major newspapers and magazines" but we agree with the Director
that the Petitioner did not provide independent evidence showing that the submitted newspaper and
and the remainder and not provide independent evidence showing that the submitted newspaper and

¹ Worldfest's own publicity materials indicate that, when founded in 1961, it "became the third competitive international film festival in North America." This evidence does not support various statements in the record which refer to Worldfest as "the third most competitive" film festival in North America.

² Specifically, Worldfest's website provides a lengthy list of directors "discovered" at the festival that includes Steven Spielberg, George Lucas, David Lynch, Oliver Stone, the Coen Brothers, Ang Lee, among others and states that there are "hundreds more."

magazine articles appeared in major Turkish publications with high circulation statistics. ³ Therefore,
while the Petitioner provided evidence that articles about him andappeared in
Turkish publications such as Aksiyon, Haftalik, Sinematurk, Sultanahmet Gazetesi, Turkish Daily
News, and what appears to be the Turkish version of Star magazine, we cannot determine whether this
evidence supports the Petitioner's claim that he received major, national media attention for his work.
The Petitioner also submitted a screenshot showing that he was interviewed on Fox Channel Turkey
and NTV in connection with but he did not provide the dates of broadcast,
transcripts of his interviews, or evidence that these were national broadcasts. The record also contains
evidence that, in addition to the film's screenings in various festivals, it received a broader theatrical
release in Turkey. However, the Petitioner did not submit sufficient objective evidence to establish
that the film was a commercial success based on its box office receipts or video sales. Therefore,
while the evidence shows thatenjoyed critical acclaim at Worldfest, was
screened at several other festivals, and received media attention, it does not demonstrate that this
acclaim was accompanied by commercial success despite its broader release. More importantly, as
will be discussed below, the Petitioner has not established that his subsequent projects have garnered
the same level of acclaim or elevated him to the very top of his field.
The Petitioner also provided evidence that he received media coverage related to
a six-part documentary series that aired on the Turkish television channel TRT in 2014. Although
counsel describes TRT as "the second most watched channel in Turkey," this claim that is not
adequately supported by independent evidence. ⁴ The Petitioner provided several print articles
regarding the premiere of and evidence that part of the series was screened at a
premiere event at University. Additionally, he provided: screenshots from the
NTV television program Hafta Sonu which appears to depict an interview with the Petitioner and
coverage of premiere; screenshots from TRT Turk which were captioned
a brief article about the
premiere that appeared on the TRT Avaz website; and screenshots that appear to show the Petitioner
being interviewed in-studio about for the channel TRT Haber. As with other
evidence submitted under the published materials criterion, the Petitioner did not provide transcripts
of television interviews and appearances or evidence that the submitted print articles were published
in major media. While appears to have been a nationally televised series whose
premiere was covered by Turkish media outlets, the record does not contain evidence that it was
nominated for or received any awards or evidence that it drew a large number of viewers or critical
acclaim.
The record contains comparatively little evidence regarding the Petitioner's other film projects, which
include the documentaries and and
In addition, some of the submitted testimonial letters, discussed further below,
reference the Petitioner's earlier work for the television series and
on which he worked as an assistant director. However, the record lacks sufficient independent
evidence of the recognition he received for these projects. With respect to the documentaries, it is
The first of the following in the projects. With respect to the documentaries, it is

³ See USCIS Policy Memorandum PM-602-0005.1, supra, at 7 (stating that "evidence of published material in professional or major trade publications or in other major media publications about the alien should establish that the circulation (online or in print) is high compared to other circulation statistics and show who the intended audience of the publication is). ⁴ Based on the information from TRT's website, there appear to be 14 different TRT channels, some of which are regional, rather than national or international. It is unclear which TRT channel(s) aired the Petitioner's documentary series.



The record further reflects that the Petitioner authored articles or reviews in the Turkish publications Anlysis, Bilem ve Gelecek, Cafe-Sanat, Hayal Perdesi, and Film Arasi, a film magazine that he cofoundedAs acknowledged by counsel, any published articles must be evaluated so that we can determine whether they are indicative of the Petitioner being one of that small percentage who have risen to the very top of his field and enjoying sustained national acclaim. Here, the Petitioner did not provide sufficient information regarding these publications, such as their circulation statistics and targeted audiences, to support such a finding. On appeal, counsel maintains that the submitted articles are "extraordinary" but does not offer further explanation. While the evidence supports the Petitioner's expertise in the filmmaking and screenwriting field, we cannot determine that his publications support a finding that he enjoys sustained national or international acclaim that places him at the small percentage at the very top of his field.

whether being selected for an interview about his friend and former colleague is indicative of his

national acclaim for his work in the field.

The Petitioner also submitted evidence related to his work as a lecturer and asserts that it supports a finding that he has made original scholarly or artistic contributions in his field, consistent with the evidentiary criterion at 8 C.F.R. § 204.5(h)(3)(v). The Petitioner listed and provided evidence of 18 lectures, seminars and classes in which he served as an instructor between 2009 and 2016 on topics such as the Turkish filmmaking business, screenwriting, and film analysis. However, similar to the submitted evidence of his published articles, the Petitioner did not provide sufficient information regarding his activities as a lecturer to establish that this evidence is indicative of his stature at the top

of his field or his sustained national acclaim. While the Petitioner provided copies of newspaper articles that announced workshops and seminars in which he participated as a lecturer, the record does not contain information regarding the publications in which they appeared or otherwise support a finding that he received national attention based on his experience as an instructor in the field. Further, the fact that he has published articles and delivered seminars and lectures does not lead to a conclusion that he made original contributions of major significance in the field based on these activities.

The Petitioner has also submitted testimonial letters that summarize and discuss the Petitioner's contributions in the field as an author, lecturer, and film maker. With regard to his published materials, he provided a letter from of Films, who stated that he relied on the Petitioner's "online posts about World Cinema" to use in his own teaching activities. Similarly, the Petitioner provided a letter from Turkish actor who states that he has attended some of the Petitioner's seminars and lectures in He describes the Petitioner's topics as "unique, insightful and inspiring" and notes that the Petitioner "has not only changed my interpretation of the screenplay characters but also my acting performance and the way I give life to characters that I am portraying." While these letters suggest that the Petitioner's essays and lectures have directly impacted and in their approaches to teaching and acting, their statements are not indicative of original contributions in the field with a wider impact consistent with "major significance," nor do their statements support a finding that the Petitioner has received national or international acclaim as a result of his writing and lecturing activities.
The Petitioner also provided letters that discuss his contributions as a filmmaker. a filmmaker from New Zealand, discusses noting that the Petitioner used a "novel initiative" to write the film's screenplay. Specifically, she states that [i]t was novel in the sense that it was one of first examples of online story development collaborating with its public audience on the internet" and was "way before the time of kickstarter or any other collaborative fundraising or collaborative creative platforms." also describes as "one of the first Turkish films in the mystery/thriller genre" and states her belief that it is "still a good subject of film studies itself." Finally she commented on noting that the series "sought the forgotten and unheard of voices of African people" and noted that the Petitioner's "effort to depict all colors of the planet and his contribution build [sic] a better society was outstanding." While discusses original or novel aspects of the Petitioner's work, she has not established that either of his films was particularly influential in the Turkish or international film industry such that it had they had an impact of major significance in the overall field that contributed to his national or international acclaim.
The Petitioner also provided a letter from an executive editor with who discusses the Petitioner's early earger noting that he got his start working
who discusses the Petitioner's early career, noting that he got his start working on non-fiction shows as a member of steam, and later brought the project to
the TV channel's board of directors, noting that the show became "one of the most popular and most influenced the moior television potygodes for years as they tried
influential TV shows in 2000s," and influenced the major television networks for years as they tried to replicate the show. A letter from of also mentions that

⁵ See USCIS Policy Memorandum PM 602-0005.1, *supra*, at 8-9; *see also Visinscaia*, 4 F. Supp. 3d at 134-35 (upholding a finding that a ballroom dancer had not met the original contributions criterion because she did not corroborate her impact in the field as a whole).

the Petitioner was the screenwriter and director of noting the popularity of the show and its "significant impact on its audience on a national scale in Turkey." However, as noted, the record contains little independent evidence of the Petitioner's work on or the attention he received for this work, to corroborate its claimed impact and influence on Turkish television.
The Petitioner also submitted a letter from a writer and film critic, who describes the Petitioner's work as "extraordinary and exceptional" and states that he is "an outstanding artist" who has "many followers in Turkey in artistic sense." further notes that the Petitioner is "very well-known, extraordinary and one of the most impactful film directors." However, he does not offer specific examples of the Petitioner's impact on the field or discuss in any detail how he has influenced other artists. Finally, on anneal the Petitioner provides a new letter from at University of who summarizes the evidence in the Petitioner's file and concludes that "he has earned a very distinguished level of recognition and admiration among his peers and other professionals."
In evaluating the Petitioner's evidence, we take into account the probative analysis that experts may provide in opinion letters regarding the significance of an individual's contributions of major significance. Letters that specifically articulate how a petitioner's contributions are of major significance in the field and its impact on subsequent work add value, while letters that lack specifics and simply use hyperbolic language do not. ⁶ While the referenced letters praise the Petitioner's talents, accomplishments, and broad experience, they are not sufficiently detailed to support a conclusion that he has made impactful or influential contributions to his field reflecting a "career of acclaimed work in the field" garnering the required sustained national or international acclaim. <i>See</i> H.R. Rep. No. at 59 and section 203(b)(1)(A) of the Act.
Regarding the Beneficiary's experiences judging the work of others, an evaluation of this practice is acceptable under <i>Kazarian</i> , 596 F. 3d at 1121-11, to determine if such evidence is indicative of the extraordinary ability required for this highly restrictive classification. The record reflects that the Beneficiary was responsible for judging entries at various film festivals and screenwriting competitions in Turkey between 2013 and 2016, including the 4 th and 5 th International Film Festival, the Documentary and Animation Shorts Competition, University's 6 th Short Film Competition, and the Screenplay Competition, among others. The Petitioner provided screenshots of articles demonstrating the and Screenplay award winners received media coverage on the website Ihlas Haber Ajansi (lha.com.tr). The Petitioner also submitted screenshots showing that he presented the Best Short Documentary award to the winner at the competition, which was televised on TV." However, the documented amount of coverage does not establish that the Petitioner garnered national recognition in the field based on his work as a judge in these competitions. The record contains little background information regarding the nature or scope of the competitions he judged, or the level of recognition associated with being selected as a judge. While we note that at least one of these competitions had a televised awards ceremony, the record does not contain evidence regarding the station that broadcast the awards and its intended audience. As a result, we cannot determine that the Petitioner's judging activities reflect that he is one of that small percentage who have risen to the very top of the field of endeavor.

 $^{^{6}\,\}textit{See}$ USCIS Policy Memorandum PM-602-0005.1, supra, at 9.

Finally, we acknowledge that the Petitioner submitted evidence that he is a member and "advisory committee member" of SINEBIR (Turkey's "Film Authors' Collecting Society"), a member of the advisory board of the Center for Turkish Cinema Studies (TSA), and a member of the International Competitiveness Research Group (URAK), an organization that does not appear to be related to the film industry. While his membership in Turkish film industry associations is noted, the record does not contain sufficient supporting evidence regarding these groups or their membership requirements and selection procedures to establish that such memberships, even at the advisory board or committee level, are indicative of the Petitioner's national acclaim as a film maker.

Considered in its totality, the evidence in the record demonstrates that the Beneficiary is a talented film director, screenwriter, author and lecturer who is well-respected within Turkey based on his broad experience in the film and television industries. While his experience is wide-ranging and includes several notable accomplishments, the Petitioner has not shown that his artistic achievements at this point of his career, in any one area or as a whole, are indicative of one who has risen to the very top of his field of endeavor with sustained national or international acclaim, as required. 8 C.F.R. § 204.5(h)(2)-(3).

The Petitioner seeks a highly restrictive visa classification, intended for individuals already at the top of their respective fields, rather than those progressing toward the top. USCIS has long held that even athletes performing at the major league level do not automatically meet the statutory standards for classification as an individual of "extraordinary ability." *Matter of Price*, 20 I&N Dec. 953, 954 (Assoc. Comm'r 1994). While the Petitioner need not establish that there is no one more accomplished to qualify for the classification sought, we find the record insufficient to demonstrate that he has sustained national or international acclaim and is among the small percentage at the top of his field. *See* section 203(b)(1)(A)(i) of the Act; 8 C.F.R. § 204.5(h)(2).

III. CONCLUSION

For the reasons discussed above, the Petitioner has not demonstrated his eligibility as an individual of extraordinary ability. The appeal will be dismissed for the above stated reasons, with each considered as an independent and alternate basis for the decision.

ORDER: The appeal is dismissed.